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PROJECTS, PROGRAMMES, PROCESS & RESOURCE

SHOW GUIDE

11-12 October 2016, Olympia, London

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Shaping the Northern Powerhouse

Thursday 8 December 2016
Etiihad Stadium, Manchester

The Association for Project Management is bringing its award-winning project management conference to Manchester to explore the Northern Powerhouse and its impact on the north of England, the UK as a whole and its place in the global economy.

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Is it achievable? And how will it impact
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Shaping the Northern Powerhouse

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**Keynote
speaker**
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professor of modern
history, University of
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**Stream
speaker**
Adrian Mills
general manager,
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WELCOME

Firstly a warm welcome to all. I hope you will find your time at Project Challenge to be both very worthwhile and an enjoyable experience.

I would like to thank all of the inspiring speakers who have given their time to be here to share their expertise and experience providing a valuable learning experience to delegates at the show. I also would like to express my appreciation to our exhibitors and sponsors who provide a rich cross section of the latest products and initiatives and I would encourage delegates to take full advantage of what is on offer.

Most of us at this event have worked through the recent recession years and we all know that the words uncertainty and confidence mean a great deal, and I am sure that as Brexit will be triggered before March 2017 we will all be wondering what the future holds and what the challenges will be for all working on projects.

We know that effective project management is a skill that is valued by organisations in good times and bad. We are told that the financial institutions are in much better shape now than was the case in 2008, and the economy has defied the pessimists by continuing to be strong post referendum. The Government has stated its intention to continue investing in infrastructure projects, and a willingness to support industry.

The British people are a resilient lot, so let's try to be positive about the future. When we named this event Project Challenge in 2002, there was much we did not know, after all widespread use of the internet, websites, webinars, social media, the cloud etc were all in the future, what we did know was that there would always be Project Challenges.

I sincerely hope that this event will provide meaningful value to all who attend, thank you for being a part of Project Challenge Expo 2016, and may I wish you all every success going forwards.

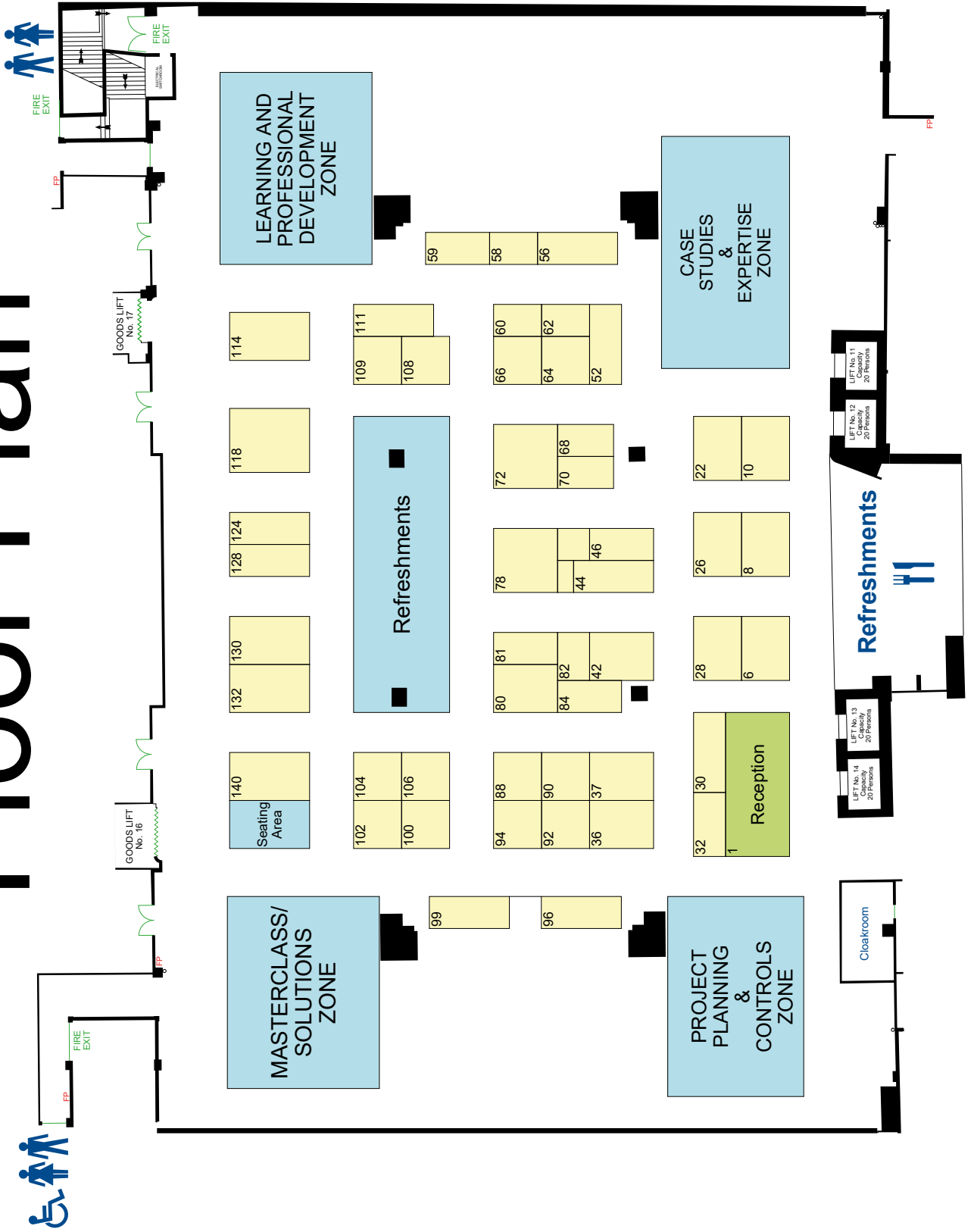
RICHARD WHITE – EVENT DIRECTOR

For details of future events contact the organisers
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NEXT EVENT - Project Challenge Spring Show 2017, 22-23 March, Olympia, London

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Floor Plan



exhibitors

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CASE STUDIES AND

CASE STUDIES and EXPERTISE ZONE Tuesday 11th October

10:15 The CEO Survey – the view from above

Michael Cooch – People Partner, Portfolio & Programme Management, PwC

PwC has spoken to over 1,400 CEOs around the world across a diverse range of sectors and industries.

CEOs are concerned about over-regulation, cited by 79% of CEOs – making it the fourth year in a row that it's risen. Geopolitical uncertainty has become the second biggest concern, cited by 74% of business leaders, a figure that may be greater in light of 'Brexit'.

Michael will explain what this means for portfolio and programme managers, how CEOs look to face uncertainties, build on opportunities and get the best value possible from ongoing transformation.

11:15 PIMP my systems – a Southern Water deployment

Stephen Harrison – Director Asset Handling/Consultant, MWH Global and supported by Paul Segal, Investment Programme Management Southern Water

This presentation takes a look at a deployment of the Asset Handling "Programme Insight Manager" (PIM) SaaS product from a systems deployment perspective and a client perspective. It identifies the challenges faced in deploying a new system across the whole organisation from the viewpoint of a systems provider and then follows this up with the experience on the client side managing the change process and user expectations through to Business As Usual operation.

12:15 Stakeholder-led project management: Changing the way we manage projects

Fiona Magee, CITI consultant

If stakeholders matter at all then they must make a difference to the way we plan, structure and execute projects. Thought-leaders CITI Ltd provide a stakeholder-centred analysis of projects and explains which identification, analysis, communication and engagement models are relevant to different types of projects. This has relevance from an office move to transformational change of business and can even include complex social change.

Based on case studies from around the world, CITI consultant Fiona Magee illustrates what goes wrong when stakeholders are not engaged successfully, and what lessons we can learn from these examples.

The talk will be accompanied by a new book by CITI consultant Louise Worsley. This book is intended for project professionals who find themselves involved in managing projects with complex stakeholder concerns. Copies will be available both to buy and to order from CITI Ltd's stand.

14:00 How to cut cost management of capital programmes by 10%

Graham Walker, BT Lancashire Services Project Director

Lancashire Co Council struggled with control of their project portfolio. They wanted better budget efficiencies. They needed to reduce manual handoffs. Information was spread over 100+ systems and hundreds of spreadsheets. In order to improve visibility and control of their projects, BT and Cora Systems implemented a software solution and change transformation programme that has brought greater flexibility and enhanced reporting for their users, and, crucially, reduced cost management of their capital programmes.

This presentation will provide some fascinating insights on how their objectives were achieved.

15:15 Portfolio Management: The rock star of change

Craig Kilford – Founder & CEO, CourseConductor.com & Steve Jenner – Author, Practitioner, Trainer, Portfolio Solutions

Portfolio Management has become a rock star that everyone seems to be talking about today ... this because portfolio management is crucial for strategy execution, it helps executives make more informed project investment decisions, it helps everyone understand which projects are most important to deliver and at the same time, it boosts the energy and the overall happiness of the team.

As authors of the AXELOS Global Standard "Management of Portfolios", Craig and Steve discuss Portfolio Management's rise to fame as well as zooming into some of the solutions to the big challenges that people and organizations face when moving to a portfolio management state of being.

D EXPERTISE ZONE

CASE STUDIES and EXPERTISE ZONE Wednesday 12th October

10:15 Managing in the mixed economy – agile and traditional approaches working together

John Sheffield – CCO, Pcubed

The programme is a business transformation that relies on a technical solution to enable it. There are fixed deadlines that have very large commercial implications. The programme purpose is to execute a corporate strategic objective (and not just some technology). The programme cannot succeed without the technical solution, but the business transformation (process, organisational design, etc.) is equally important. The organisation does not have any experience in delivering a programme of this scale using in-house agile development techniques, but the CIO is keen to introduce widen its use. Hear Pcubed's opinion on how to manage in the "mixed economy".

11:15 The challenge of managing the UKs radioactive waste for the long term. A discussion using case studies from the Nuclear Industry

Ann McCall, Waste Management Director, Radioactive Waste Management Ltd

Ann is the Waste Management Director for Radioactive Waste Management Ltd and leads a major programme to provide solutions for the long term management of the UKs radioactive waste. This session will describe the arrangements for how the UK deals with retrieving and packaging the UKs legacy of radioactive waste to ensure that it is safe for the long term.

This session will discuss a number of case studies showing how this is put into practice.

12:15 Establish a value-adding PMO in the NHS

David Walton – Director, BestOutcome Ltd

In this session, David Walton, explains how they selected their PMO tool, PM3, and established a PMO 'value centre' in East Surrey CCG.

The NHS has to deliver a number of projects and change programmes. Project based tools and Excel were not up to the job of controlling and managing multiple projects and programmes. We decided to create a PMO that used the right tools and processes to track our project and programme outcomes, especially cost savings and benefits.

Key to our PMO's success was winning the hearts and minds of our project and programme managers. In this session, David explains how East Surrey won the hearts and minds and built a value-adding PMO.

14:00 Maximising the value of change investments

Andrew Hudson – Managing Director, ChangeDirector

There is no other purpose in doing a change programme than to deliver value and realize benefits. This is the true measure of a programme's success. In this session Andrew will describe the fundamentals of value delivery from the programme and beneficiary perspectives. He will explain some of the key risks and challenges for organisations in realising benefits and provide practical advice on how to overcome them.

This session is relevant to leaders of change and transformation including PMOs, business change and benefits management. Andrew recently authored the chapter on Managing Programme Benefits in the latest Gower Handbook on Programme Management.

15:00 How to identify the strengths and weaknesses across your 3PM organisation

Mike Saville - Consultant, ILX Group

The core of ILX's speaking session will be how organisations can increase effectiveness by combining best practice, Organisational Capability Models – which include P3M3 v3, The Change Management Maturity Model and Project Complexity Models.

Mike Saville will explore how organisations can benefit from combining these models, enabling leadership teams to answer not just how good are our projects? – but establish solutions to persistent problems and build the capability that they need. These themes will be illustrated by case studies from multi-nationals.

MASTER CLASS AND

MASTER CLASS and SOLUTIONS ZONE PROGRAMME Tuesday 11th October

10:15 Evolution of the prehistoric sticky notes

Liam Pettit, Business Account Manager, Matchware inc

Are you having problems creating and optimising the work breakdown structure? Are you constantly re-creating data throughout the life cycle of the project for presentations or reporting purposes? These issues can be easily solved by applying mind mapping technology to the project life cycle.

Mind Mapping has been widely used for the past 40 years in all aspects of business and education. Traditionally used as a brainstorming tool, but more recently it's been optimised for the project manager. Mind Mapping is an increasingly popular topic in project management because when paired with technology it will increase productivity by 25%. Specifically, it helps the project manager in the WBS process and converting the WBS into a Gantt. Mind Mapping technology has further benefits because of the strong integration with MS Office.

If you feel like you need to optimise your WBS and are looking for ways to communicate the project plan more successfully...this is the session for you.

In this session, Duncan Griffin explains how PS+, a simple solution for Project Online introduces the PS+ Agile framework to provide best of breed agile components which allow you to easily iterate across sprints via simple Kanban boards and track burn down via OOB reports.

11:15 Delivering Multiple Portfolios of Projects using Agile and Waterfall methodologies with Project Online – sound too good to be true?

Duncan Griffin – PPM Consultant, CPS

Organisations are facing extreme pressures to deliver efficient change across diverse business portfolios. Business Changes Initiatives, IT Project Portfolios and BAU all require tools to govern delivery and execute their objectives. Whilst each Portfolio might want their own Project delivery platform the organisation still needs some common standards and oversight. But when delivery teams need both Waterfall and Agile project management tools, how can you provide them with the different tools whilst still keeping them within a single delivery framework?

12:15 Automating your reporting and dashboards

Malcolm West – Managing Director, PROJECT in a box

Governance and reporting of projects and programmes is essential to every organisation and yet so many find it a struggle with timeliness of production, accuracy of data and consistency of presentation. At PROJECT in a box we have helped many organisations to automate their reporting and in this session we will share some of the tricks and tools which will enable you to get great results with minimal cost and effort.

The session will include real life examples from existing customers and tools you can take away and use yourself.

14:15 The Intelligent Organisation: Realising the value of information

Dr. John Beckford – Partner, Beckford Consulting

John Beckford introduces the core ideas of 'The Intelligent Organisation' and shows how the synthesis of people, process and information delivers gains in effectiveness, reducing costs while increasing customer satisfaction and improving the bottom line.

Applicable to all sectors, 'The Intelligent Organisation' is a radical model of organization built on exploiting the information generating capabilities of contemporary technologies. John will illustrate his talk with examples and case studies drawing on international applications of these ideas in transport, water, utilities, social care, paper manufacturing, pharmaceutical research and professional services.

John manages to be academically rigorous in his thinking whilst also being provocative and entertaining.

15:15 The nature of change is changing. What does it mean for us?

Michelle Brailsford – Co-Lead, Change Management Institute SW (UK)

When faced with complex change, many leaders are still trying to lead change using management tools that are no longer fit for purpose. How can we, as change coaches and project leaders, help our Leaders when there are no 'right answers'?

When the future isn't predictable? When it's impossible to produce controllable results? Leaders need to develop new habits. The role of Change Manager needs to shift to Change Coach. And together, we need to build change platforms, not change programmes.

During this session, Michelle will share some thoughts about Management 2.0 and Change 2.0 with the audience. Be prepared to walk away with more questions, than answers!

D SOLUTIONS ZONE

MASTER CLASS and SOLUTIONS ZONE PROGRAMME Wednesday 12th October

10:15 Project, Programme and Portfolio Management – Three disciplines, one race

Steve Kirk – Professional Services Director, Sciforma UK

Implementing a project-based organisation is like a triathlon, with the three separate disciplines of portfolio, programme and project management, that are linked together and that need to be executed in balance and with the same level of expertise. In combination, these disciplines provide an enterprise wide process for implementing strategy that is systematic and efficient.

This presentation describes this cultural and organisational approach that rewards those organisations that recognise the need for each discipline and work continuously to improve all three.

11:15 Intelligent Change Management – using outcome-driven change to achieve successful step-change

Mike Pryor – Principal Consultant, Bestoutcome

There has never been a greater need to manage change effectively within organisations, yet it is so often seen as a 'black-art'. But we all know that successful change doesn't happen by accident. A key factor for achieving a fundamental, sustainable step-change is to always focus on the outcomes of the change: what will be different, how will it feel, and why is that better than today?

In this talk Mike Pryor, Principal Consultant at Bestoutcome, will give real-life examples of clients who use an outcome-driven approach on their change programmes. He will explain how this helps them manage variances, ambiguity and turbulence and ensure that the end-goals of the change programme are achieved and successfully embedded in the organisation.

12:15 Building your business case for a new PPM Solution – a step by step guide

Duncan Griffin – PPM Consultant, CPS

We all know that implementing a standardised PPM tool makes sense, but how to justify it?

Aimed at Business leaders, Line Managers and PMO Managers, this session will provide you with the information you need to build your business case successfully, focusing on the benefits, outcomes and ROI. Duncan's latest eBook will also be available as a free takeaway to assist your step by step approach to aid your business case for investment.

14:00 Ethnographic research – "Designed for Humans", the future of PPM Applications?

Christopher Reeves – Principal Consultant, CA Technologies

There has been an industry shift for the core PPM Persona – the project Manager. The need to leverage project & program management to orchestrate the rate & pace of bringing new products & services to market has effected a change in who project managers primarily are.

Chris Reeves will discuss how CA Technologies has used Ethnographic research in their bid to transform the User Experience for 70% of project managers. Using a "Design for Humans" approach CA have conducted a study of people doing their jobs in their work environment (using sticky notes, to do lists, etc.) not interacting with software. The aim of this research was to focus on the Persona and provide solutions for a person, not features for a release and to answer the question what is the job you "hired" the software to do?

15:00 Seven habits of highly effective PMO Managers

Lindsay Scott & Eileen Roden, PMO Flashmob

Inspired by Stephen Covey's inspirational book, Seven Habits of Highly Effective People®, we take a look at the role of the PMO Manager and share what makes a highly effective PMO Manager in the profession today.

Touching on different aspects of a PMO Manager's career, this session will give PMO practitioners at any level; inspiration, ideas and practical ways to forge ahead in their career.

LEARNING AND PROFESSIONAL DEVELOPMENT

LEARNING and PROFESSIONAL DEVELOPMENT ZONE Tuesday 11th October

10:30 PRINCE2 in 40 minutes

Paul Bradley – Managing Director, Spoce

This is a full PRINCE2 Overview in 40 minutes. Whether you are new to PRINCE2 or looking to re-register your Practitioner certificate, this presentation is ideal. The session will be very fast paced as there is a lot to get through!

WARNING: We advise all attendees to grab a strong coffee or a hi-energy drink before entering. There is no time for pondering! We have 340 pages containing 7 processes, 7 themes and 7 principles to cover. There's a 40 minute deadline to meet! Plus you need to leave this presentation with an amazing amount of PRINCE2 knowledge! Let's go!

11:30 Can you cut it in Project and Programme Management?

Dr. Ian Clarkon – Head of Project and Programme Management, QA

"Human rational behaviour is shaped by a scissors whose blades are the structure of task environments and the computational capabilities of the actor". Herbert A. Simon

Can this quote provide an analogy of how to embed project management in organisations?

This session explores this analogy and discusses the factors that are needed to make project and programme management work for your organisations.

12:30 People Deliver Change

Chris Ferguson – Director, Novare Consulting

The pace of change is accelerating, becoming more complex and demanding, creating uncertainty for all involved. Most frameworks focus on the tasks involved in delivering change but do not address the 'people' related aspects.

Chris and Novare Consulting have supported many organisations to deliver successful change programmes, and he will use this experience to explain a range of approaches to equip people delivering changes to appreciate the reactions of stakeholders to those changes and develop appropriate engagement activities.

MBTI is one such approach for understanding individual differences and strengths. Chris will explain how understanding MBTI preferences reveals valuable insights into your own motivations and those of others. He will explore how to use these insights to help overcome resistance, collaborate with stakeholders and embed sustainable change.

14:00 What am I worth? The APM Salary and Market Trends Survey 2016

Vince Hines – Managing Director, Wellington Project Management

The Association for Project Management (APM) and recruitment experts Wellington Project Management recently published the APM Salary and Market Trends Survey 2016. Nearly 5,000 project management professionals participated making it the UK's largest project management salary study to date.

Wellington Project Management bring over 15 years of best practice recruitment expertise to complement the APM's commitment to providing knowledge, standards and guidance to our industry. Vince Hines, Managing Director, Wellington Project Management will present the findings of this research, including salaries, contract rates and market confidence. This presentation lifts the lid on project management recruitment, pay rates, and what to consider when moving from permanent to contract work or vice versa.

15:00 People Power – how to improve the practice of project management through insights into personal style

Adrian Dooley – Founder, Praxis Framework and Donnie MacNicol – Director, Team Animation Ltd

People are different – the way we make decisions, communicate, involve others and the materials we produce. Surprisingly these differences are not taken into account in how we describe what project management is and how it should be practiced.

That is about to change through ground-breaking work by the speakers on how personal differences should be taken into account to improve individual, team and organisational performance. The presentation will:

1. Introduce the free on-line resources, Praxis Framework and iMA Diagnostic
2. Present a unique set of insights to improve individual and team project performance
3. Show you how to improve the design, adoption and use of PM frameworks and processes.

If you plan to attend please complete the iMA Diagnostic at www.ima-pm.co.uk (free and takes only 3 minutes).

PROFESSIONAL DEVELOPMENT ZONE

LEARNING and PROFESSIONAL DEVELOPMENT ZONE Wednesday 12th October

10:30 Over budget, over time, over and over again. Would the principles of MSP, PRINCE2 and PRINCE2 Agile have helped?

Rajiv Khanna – Director, Raj Khanna Associates Ltd

Numbers of initiatives in public and private sector organisations are still failing to deliver on time, to cost and often not delivering the required outcomes & benefits. One of the key reasons for this is the application of poor or inappropriate governance. This presentation will discuss the key differences between programmes and projects. It will also address the key principles of Managing Successful Programmes, PRINCE2 and PRINCE2 Agile and how these can be tailored to suit the needs of an organisation; increasing the chances of success of their programmes and projects and minimising the levels of risk.

11:30 Building a Learning Organisation: How better talent management increases project delivery success and reduces risk

Ruth Phillips – Head of Service Delivery, FGI Training & Consultancy

People deliver projects; not processes, technologies or tools. It's no coincidence that those organisations that recognise and invest in the development of their people report more successful project delivery performance. However, many organisations still lack an enterprise-wide approach to knowledge management and talent development, particularly related to project management. This session looks at strategies for improving and sustaining individuals' project management skills and competencies and how to create an organisation-wide culture of sharing and learning lessons to drive project success and reduce the risk of failure.

12:30 Driving transformation through engaged teams

Ranjit Sidhu – Managing Director, ChangeQuest Ltd

Organisations need to change to remain competitive. If change is not managed well, there can be a negative impact on morale, performance, culture and the organisation's bottom line results. Transformation is different to 'a project'. There's no point spending large budgets on 'delivering' new systems if the additional work isn't done so that people feel comfortable using them. It's essential that people are supported along on the journey. In this session Ranjit Sidhu identifies how companies can manage and empower the teams and leaders responsible for change. She addresses key themes for effective organisational change and achieving successful transformation.

14:00 Kraljic – is there benefit in using some standardised tools in the production of your business case?

Cath Convery, Director, Explosive Learning Solutions

The presentation talks to some of the advantages of using the Kraljic Matrix. Cath Convery from Explosive Learning Solutions frequently runs workshops and training on strategy documents and recognises that for some learners understanding the theory behind what you are doing is an important step in true learning. This presentation uses case study examples to talk through one of the tools that is often used in the writing of the Commercial Case in the 5 Case Model.

15:00 Applying psychology to enhance Project Management

James Barr – Senior Consultant, Self-insight Ltd

This session presents a brief overview of where knowledge of psychology can benefit the project manager at various points in the life-cycle (e.g. selecting staff, leading and motivating a team, influencing stakeholders, resilience, innovation etc). James encourages taking an evidence-based approach and giving critical consideration to models and solutions before adopting them. He then focuses on providing a basic understanding of underlying cognitive and neuroscience processes which can help project managers become more self-aware and effective in problem solving, decision making and approach to risk.

PROJECT PLANNING A

PROJECT PLANNING and CONTROLS

Tuesday 11th October

10:30 Project Planning an art or a science?

Rod Baker - Non-executive director of APM Group and director and trustee of APM John Neve - Project Planning & Control Trainer Training Byte Size

A look at the APM guidance for Project Planning and Control and the relationship with APMG and the subsequent accreditation that followed. How the APM Planning Monitoring and Control SIG put the book together drawing on years of experience and looking at the customers and suppliers perspective. They will talk about how the guidance will improve the quality of schedules and technical competence of team members.

Rod has had first-hand direct experience in all key project roles, having started as a project planner himself, and developing a range of training courses in every aspect of Project Management. Terry can give a first-hand account of candidates who attended the course and went back into the business, using their knowledge from the guidance to improve all aspects of project delivery.

This session is relevant to Project Planners and Project Controllers. Also people associated with PMOs, business change and benefits management.

11:30 How to balance skills capacity with demand, in a volatile multi-project environment

Barry Muir – Director, Innate Management Systems Ltd.

Managing multiple projects with a limited pool of resources can be an exciting ride. Sufficient skills must be available to ensure timely completion of assignments and avoid client disappointment, but poor levels of resource utilization can severely impact operational profits.

Drawing on recent experiences with Petrofac, the Oil and Gas facilities provider, and CB&I, a leading provider of technology and infrastructure for the energy industry, we will see how project and services organizations can maintain the right balance in a constantly changing environment.

12:30 Earned Value Management Fundamentals Is your project ready to support EVM?

Patrick Kennerson – Head of PMO, Balfour Beatty

In the 15 plus years that I have been practicing Project Controls in the UK I have found that only a few projects are fit to support EVM. This presentation will try to explore in a practical way how to ensure that the building blocks that support EVM are imbedded within your project and your organization. We will also explore the following issues most projects underestimate for proper EVM;

- Cultural change required to underpin EVM
- Schedule baseline issues that weaken EVM
- Progress measurement techniques that works for EVM
- Business systems input into EVM
- Comprehensive change needed to keep EVM in sync

The focus will be on providing a practical roadmap on how to address all these challenges that prevent the implementation of best practice. It will also present real life examples of how EV metrics should be presented and what project managers/ directors should be aiming to obtain.

14:00 A Global Training Solution for a comprehensive Global Certification in Project Control

Dan Stober – Product Development Manager, Project Management Training Programmes, Global Knowledge

As the world's largest training provider, Global Knowledge have a comprehensive portfolio of Project Management training programmes and see The Guild's Project Controls offering as a natural progression to their current training options.

Dan will detail how Global Knowledge offer training for The Guild's comprehensive Certification Programme across all levels of Competence and are uniquely positioned to support the global pan-industry and multi-national need of this new Certification in Project Controls.

15:00 Project Controls - Industry Survey

Andrew Hill – Chairman, LogiKal Projects

Over recent decades there has been a marked increase in the importance which is attached to Project Controls as a means of being able to accurately identify and manage performance on complex projects and portfolios. Clients, contractors, funders and other stakeholders all demand to have in depth understanding of the projects they are involved with.

So, what is the state of this? Does investment in Project Controls genuinely lead to better outcomes? How effective is the implementation of controls systems? Which industries are stronger / weaker in the use of controls?

In order to be better equipped to answer these questions LogiKal Projects conducted a recent survey where respondents from a range of territories and industries were asked to give their views.

Andrew Hill, Chairman of LogiKal Projects, will present the results of this survey and provide food for thought to all those looking to understand / improve on their organisation's maturity in this space.

AND CONTROLS ZONE

PROJECT PLANNING and CONTROLS Wednesday 12th October

10:30 A guide to Integrated Baseline Reviews

Breda Ryan – Project Controls Lead, Jacobs UK (Programme Management & Construction Management division) and Milla Maziluhus – Programme Controls Lead, Network Rail (National Operating Strategy and Digital Railway Programme)

An integrated baseline review is the process of performing a technical and schedule review, in order to establish a balanced understanding of the project's planning maturity. An IBR will review the project management plan, the methods and metrics used to measure contract performance and progress, the management control processes operating during the project's execution, the technical merits of the schedule, and finally the risks associated with the baseline.

During this session, we will explain the roles and responsibilities of those involved, the steps required before and after an IBR, as well as the preparation and execution of the review itself.

11:30 Tips, Traps and Lessons When Implementing an Enterprise P3M Reporting Solution

Paul Millsom MSc, MAPM – Sopra Steria UK

The case study looks at the challenges and techniques in deploying Execview P3M reporting across an organisation comprising multiple semi-autonomous divisions with disparate legacy solutions and where a previous P3M solution deployment had stalled.

This seminar examines approaches to address the organisational constraints and lessons learned coupled with techniques to accelerate the pace of deployment. It discusses the pragmatic goal focused tactics to establish momentum and soliciting selective stakeholder support. Finally, it deliberates on the need for balancing the goal of corporate consistency with need for providing local flexibility.

During this session, we will explain the roles and responsibilities of those involved, the steps required before and after an IBR, as well as the preparation and execution of the review itself.

12:30 When the CEO/SRO/Sponsor asks "are we on track?" do you think they meant "Time/Cost/Quality?"

Eddie Borup – PPPM Practitioner

At some point in the career of a PM they realise that focusing on Time/Cost/Quality doesn't always produce what the business/customer actually needed. With the focus on "Benefit Realisation" or delivering "Value for Money" or in the Development Sector "Delivering Results" or "Maximising Impact", projects need effective planning, and controls that work more than ever – especially if they want to survive in this new world.

This session will provide practical techniques that will make a difference tomorrow. Fast and furious, we only have 40 minutes to make a difference.

14:00 Resourcing with people and robots

Stephen Brown – Head of Innovation, Polarisoft

When we look at project resource management we often see the question of "where do I best deploy my resources?" However, in the future we are going to start asking "should I deploy human resources to that activity or spend the effort on automation?"

In the future balancing resources will become more complicated, are you ready to face the challenge?

15:00 Where do the best Project Control people come from?

Simon Springate - CH2M's European Lead on Programme Control

I am often asked 'how do I get into Project Control?' what qualifications are there, what experience do I need, how do I get your job?

It is challenging to answer, when I started the job 'Project Controller' didn't exist although I believe in hindsight I have over 35 years' experience. With the advent of the Guild that answer is changing, now there is a career path you can follow and there is a route to taking my job on! This short presentation will give guidance on getting into and climbing up the profession of Project and Program Controls.



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The Change Management Institute (CMI), is an independent not-for-profit organisation focused on developing and promoting the practice of change management, internationally. Our Mission is to promote excellence in the management of change by setting standards, educating and supporting change practitioners and promoting the value of change management. We achieve this through: Credibility - Affording you membership and affiliation to a professional industry organisation; Capability - Ensuring you have access to opportunities to continually develop and be recognised; Connection - Local connections within a global community.

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PROJECT
Stand 140

Project magazine accurately describes itself as "The voice of project management" It is published 12 times a year and is the official journal of the Association for Project Management. Each issue contains a mixture of special features on continual professional development, young project managers, business initiatives and trends in project management as well as a focus on a specific theme. Recent themes have included 'spotlight on the next generation' and 'managing risk'. A comprehensive and up-to-date news section also covers the most topical issues affecting the profession, while case studies are used to highlight project management best practice in a range of relevant scenarios. Editor Sally Percy can be contacted at sally.percy@thinkpublishing.co.uk.

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PROJECT MANAGER TODAY
Stand 30

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PROJECT MANAGEMENT INSTITUTE UK Stand 78

PMI UK is a professional project management membership organisation in the UK. PMI UK has over 3,500 members and was founded in 1995. We welcome members from all facets of projects and from all industries.

PMI UK holds daytime and evening events at many cities throughout the UK and is active in promoting project management to industry and government organisations.

PMI is one of the world's largest not-for-profit membership associations for the project management profession. Our professional resources and research empower more than 700,000 members, credential holders and volunteers in nearly every country in the world to enhance their careers, improve their organisations' success and further mature the profession.

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Web: www.pmi.org	www.pmi.org

PROJECT PLAN SERVICES Stand 102

PPS will be showcasing Smartsheet which is the fast evolving work and project management tool that is cloud based, simple and intuitive to use and excellent value for money. PPS have leveraged this platform to bring you PPS Smartsheet FastStart based on our deep multi-industry best practice project management experience. PPS Smartsheet FastStart is a pre-configured set of project and resource management templates, forms and reports that allows you to get up and running quickly with a ready made solution for managing your projects and resources. New customers wishing to sign up to new enterprise accounts (25 users or more) will receive specific discounts made available at this show. Ask for details at our stand.

Project Plan Services,
1200 Century Way,
Thorpe Park Business Park,
Colton,
Leeds
LS15 8ZA

Tel: 0113 804 2842
Web: www.projectplanservices.co.uk

PROJECT OBJECTS LTD Stand 28

Incorporated in Ireland in 2006, Project Objects Company is a leading, young and innovative provider of project portfolio management (PPM) software. Recognized by Gartner in their Magic Quadrant for IT Project & Portfolio Management and Magic Quadrant for Cloud-Based Project and Portfolio Management Services, Project Objects delivers solutions that are always customer focused and customer driven. To better address needs in different context we have defined the PPMA - Progressive Project Management Approach where the deployment process can be organized by step according to the increase of the maturity level of the Client.

Project Objects Ltd
Riverbank
Kells Business Park
Kells
Co. Meath
Ireland

Tel: +353 46 9282022
Web: www.projectobjects.com

PS+ FOR MICROSOFT PROJECT ONLINE Stand 72

PS+ is the multi-award winning, best-practice solution for Microsoft Project Online and Project Server. PS+ takes the unknowns away from lengthy implementations, enabling organisations to be up-and-running in an hour, not weeks; using a tried and tested solution, utilised by thousands of users across the globe. PS+ adds significant value by providing ready-made views, reports, access control and templates such as PRINCE2® and Agile, as well as, award-winning add-ins from the authors. Discover more, visit: www.projectserverplus.com

PS+
Corporate Project Solutions
Regal House
4 Station Road
Marlow
SL7 1NZ

Tel: +44 1628 895 600
Web: www.projectserverplus.com

exhibitors

exhibitors

**QA
Stand 114**

QA is one of the largest learning services organisations in the UK, developing skills and capabilities for everyone from apprentices to business leaders. With training centres throughout the UK QA delivers an exceptionally broad training curriculum to meet the needs of individuals and corporate businesses. With a client base covering 80% of the FTSE 250, and employing over 300 instructors, subject matter experts and learning professionals across a portfolio of 1,500 courses, QA is currently the number one provider of technical and business training in the UK. More information is available at www.qa.com.

QA
Rath House
55-65 Uxbridge Road
Slough, Berkshire, SL1 1SG

Tel: 0333 122 5783
Web: www.qa.com

**SAÏD BUSINESS SCHOOL, UNIVERSITY OF OXFORD
Stand 58**

Oxford Saïd offers business-focused part-time study programmes for experienced professionals, giving the opportunity to gain an Oxford degree whilst in full-time work, seeing the benefits immediately. The MSc in Major Programme Management, for experienced project and programme management professionals, runs over two-years, combining eight modules at Oxford with home study. Sarah Hayton and Natalie Meade from Oxford Saïd will be attending Project Challenge to speak with you about our degree programmes and short courses, including the Oxford Diploma in Organisational Leadership and the Oxford Executive MBA. Contact us at mpm-enquiries@sbs.ox.ac.uk or visit us at Project Challenge to find out more.

Saïd Business School
Park End Street
Oxford
OX1 1 HP

Tel: +44(0)1865 288800
Web: www.sbs.ox.ac.uk

**RAJ KHANNA ASSOCIATES LIMITED
Stand 118**

Raj Khanna Associates Limited (RKA Ltd) has over twenty years experience of providing accredited and non-accredited training, consultancy and mentoring for programme, project and change management. RKA Ltd has worked very closely with both the public and private sector organisations in United Kingdom, mainland Europe, India, Oman, UAE, Nigeria and Canada in a number of diverse programmes. RKA Ltd have developed video recordings of their classroom courses for PRINCE2 and Managing Successful programmes. These videos, reflecting classroom sessions are, we believe, more instructive than a number of on-line modules. Using these, one of our colleagues achieved 30/30 in their re-registration examination.

Raj Khanna Associates Limited
82 Whitestone Road
Nuneaton
Warwickshire
CV11 4SY

Tel: 0044-2476-384070
Fax: 0044-2476-735396
Web: www.rkassociatesltd.co.uk

**SANDHILL CONSULTANTS LTD
Stand 26**

Founded in 1989, Sandhill Consultants Ltd is now a worldwide organisation, with great experience and expertise in PPM software. We specialise in providing industry-acclaimed solutions, services and training to businesses and organisations in both the private and public sectors. As a premier partner of CA Technologies and itdesign, we provide sales, configuration, implementation and ongoing support for both CA PPM and itdesign's Meisterplan.

Sandhill Consultants Ltd
St John's Court
Brewery Hill
Grantham
NG31 6DW

Tel: +44 (0) 1476 568 708
Web: www.sandhill.co.uk

SCIFORMA
 Stand 88

Sciforma is a full-featured and exceptionally easy to use enterprise Project & Portfolio Management (PPM) solution, giving you extensive insight into all of your projects and resources across the enterprise. The Sciforma software is entirely web-based and can be used regardless of your geographical location, operating system, or browser providing you with key reports / dashboards via a tablet. Sciforma's user-friendly interface, robust project management functionality, high degree of configurability, flexible licensing, multi-lingual nature and simple automatic deployment ensure a smooth startup. Use one or several PPM methodologies (Agile, Phase-Gate, Critical Chain) with off-the-shelf templates that are regularly updated and select those that best suit your business and its specific needs (IT, R&D, Professional services, public sector). Sciforma is recognised as a positive player by Gartner in the MarketScope for project & portfolio management.

Sciforma
 Gainsborough House
 81 Oxford Street
 London
 W1D 2EU

Tel: +44 20 3147 4723
 Email: info@sciforma.co.uk
 Web: www.sciforma.co.uk

TRAINING BYTE SIZE
 Stand 32

Revolutionising the world of Project Management training with our accredited classroom, blended and e-learning solutions. What makes us different to everyone else? We are a family run business with over 20 years' experience of delivering Project and Programme Management training courses. We guarantee you a personal experience and will go above and beyond to offer you the highest quality training and support whether this is training for yourself or for your team, e-learning or in-house. Courses include: - Project Planning & Control - Better Business Cases - Managing Benefits - Business Analysis - Agile Project Management - PRINCE2 - APMP and APMIC.

Training Byte Size
 The Dowery
 22 Barker Street
 Nantwich
 CW5 5TE

Tel: +44(0)1270 626330
 Web: www.trainingbytesize.com

SPOCE PROJECT MANAGEMENT LTD
 Stand 111

Description: Visit SPOCE's stand and gain an insightful look into the Project, Programme & Risk Management Best Practice markets including PRINCE2, AgilePM, PRINCE2 Agile, MSP, ITIL, M_o_R, MoV, MoP, P3O, Change Management and APM. If you're professional with an interest in projects and programmes, make your way to the SPOCE stand to speak to the real experts and original trainers of PRINCE2! SPOCE's stand will also provide you with an opportunity to review and trial our award winning e-learning products; PRINCE2 Passport, MSP Passport, ITIL Passport and AgilePM Passport. Our Project Management experts will be on hand to discuss your projects and specific training requirements. Exclusive discounts are available to attendees.

Spoce Project Management Ltd
 West Wing – Briggs House
 26 Commercial Road
 Poole
 BH14 0JR

Tel: +44 (0)1202 736373
 Web: www.spoce.com

WELLINGTON
 Stand 8

Wellington is a leading professional services company, providing a broad range of services and solutions with a focus on Project & Portfolio Management. We have helped organisations from both the private and public sectors to maximise PPM success by helping them to define practical project methodology, training professionals in best practice project management and by implementing enterprise level PPM solutions (Microsoft PPM). Wellington additionally offer PPM and PMO managed services, maturity assessments and specialist project focused recruitment services. Wellington are an Accredited Microsoft Gold PPM partner, an Accredited APM Training Provider and Corporate Member of the Recruitment & Employment Confederation.

Wellington
 St Stephens House
 Arthur Road
 Windsor
 SL4 1RY

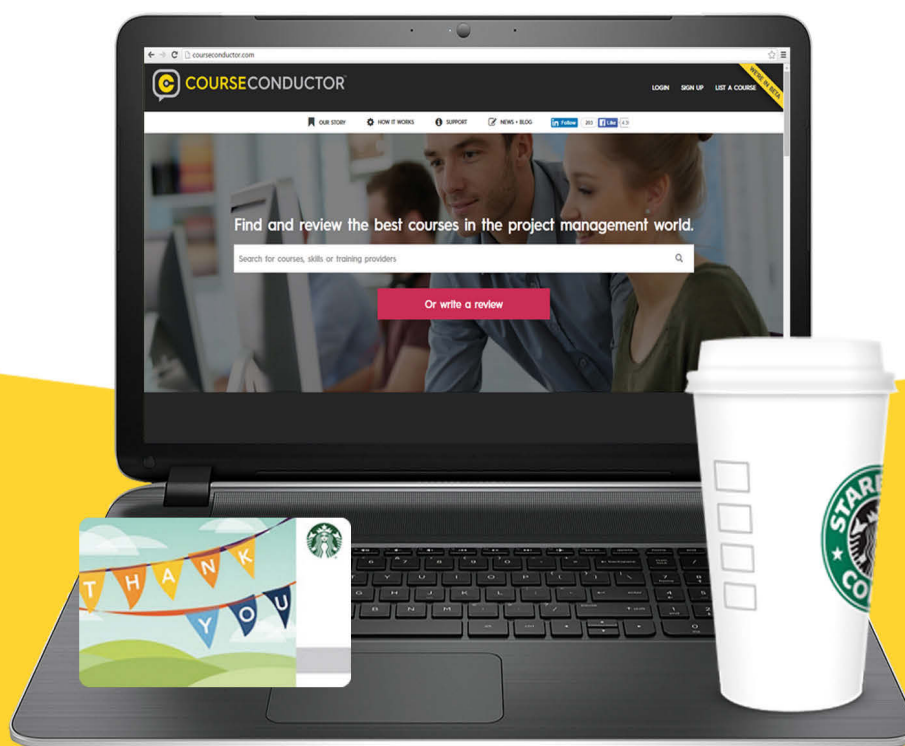
Tel: 01 753 621200
 Web: www.wellington.co.uk

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Oxford MSc in Major Programme Management

This MSc is a two-year, part-time programme for experienced programme managers; acknowledging that you require not just methodologies but a complex set of management and leadership skills, and a wide experienced peer-network, to meet these challenges.

This is nothing short of transformational; for you as well as for the programmes you deliver.

Find out more online or in person:

Visit us at Stand 58 at Project Challenge,
Olympia, London 11-12 October

For more information visit: www.sbs.oxford.edu/mpm



FREE VENUE WI-FI GUIDE

Hello and welcome to Olympia London.

We offer you a free Wi-Fi connection and here's a guide to getting online:

1. Go to your device's settings; switch on Wi-Fi and select 'Free Venue WiFi'.
2. Once selected, a log in page will pop up. If not, open your browser and you will be directed to a log in page.
3. If you are a new user, click the link to register. Then complete a short subscription form, ticking your interests and providing some basic information.
4. You'll get an email with your log in details (temporary internet access is granted in order to retrieve this).
5. Then simply return to your browser or settings and enter your log in and password (e.g. Log In: ym1234 / Password: 5678) and click 'Connect'.
6. Your details will be saved and you now have Wi-Fi access for seven days. Do keep your log in details email, in case you need it again within the seven day period.

FAQs

How fast is the Wi-Fi?

The service is a 0.5mb uncontested connection, dedicated to your device.

Do I have to register again each day?

No. After you have logged in once, the network will remember your device for seven days (using your device's unique 'mac address').

What happens if I go outside?

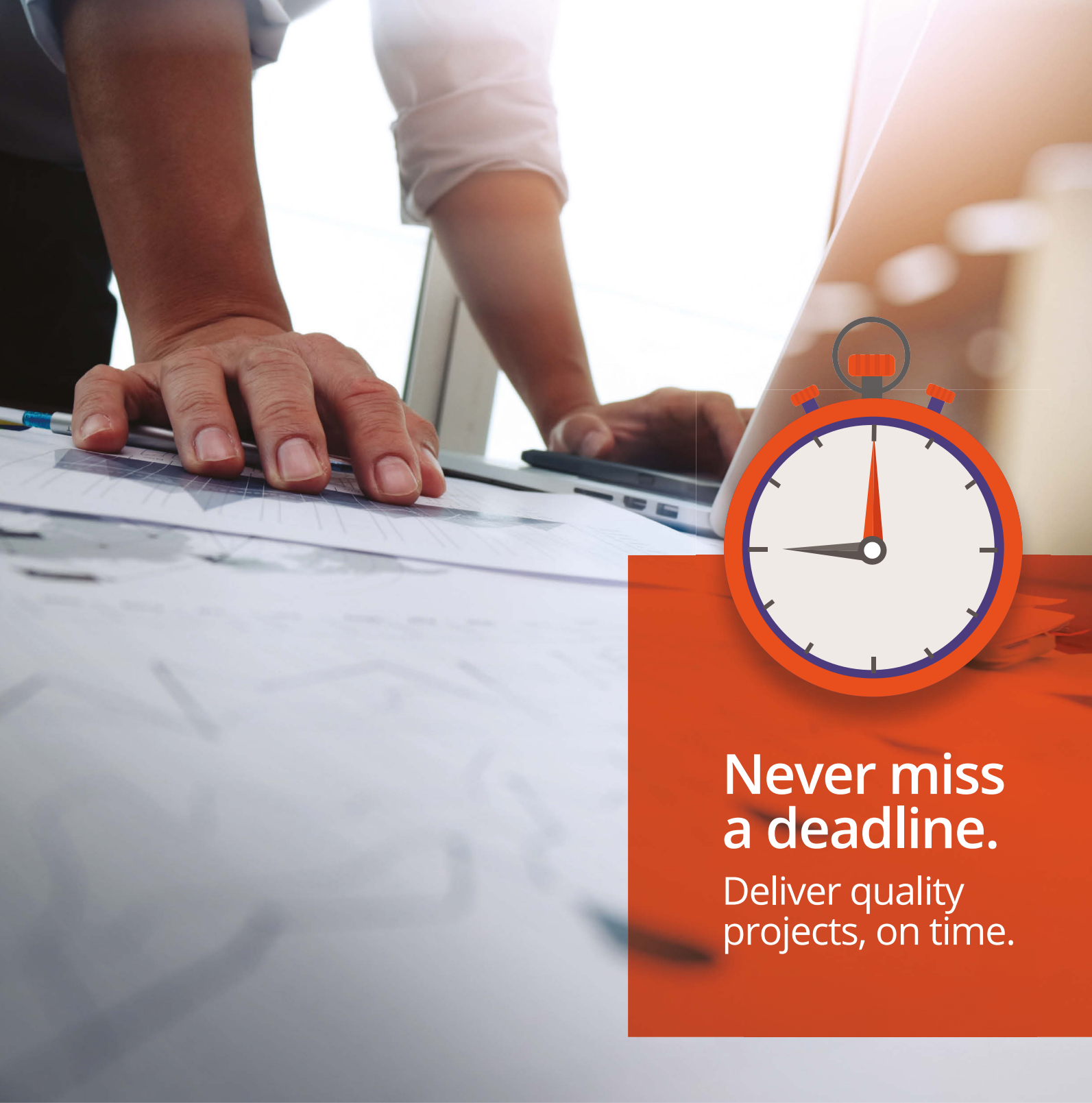
You can leave the venue and, when you return, you'll automatically be logged back in as the system identifies your device.

My Wi-Fi's stopped working. What can I do?

It may be that your device has gone idle or to sleep. In which case try refreshing your connection by disabling, and then enabling the Wi-Fi on your device.

I need technical support, who can I call?

Due to the number of users of Free Venue Wi-Fi we can't offer technical support to individuals.



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